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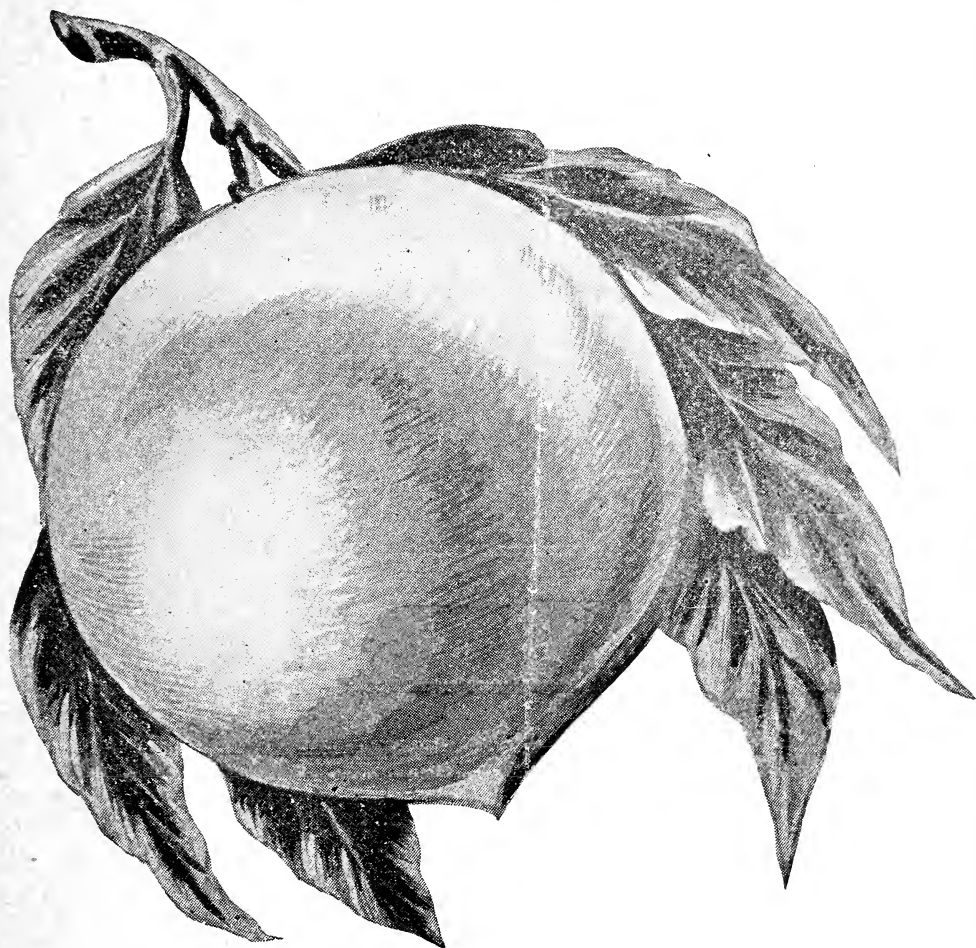
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U.S. DEPT. OF AGRICULTURE  
W. V. HENSON — *Owners* — R. W. FAIR

# Fair's Peach Nursery

Arp, Texas

W. V. HENSON, *Manager*

ONE OF THE LARGEST GROWERS OF  
Peach, Plum and Pecan Trees in Texas



Remember, We Do a Mail Order Business  
Only and Save You the Agent's Commission.

*Why Support the Middle Man?*

WE SELL CHEAPER AND SEND YOU GOOD, FRESH TREES  
DIRECT FROM THE NURSERY

# A Few Reasons for Your Consideration

## Why You Should Set Out Some Fruit and Nut Trees this Season

Fruit is a necessity to any home, very delicious and healthful, and there is not any good reason why every Southern home should not have it.

Fruit trees have been decreasing in number for the past several years, fruit growing scarcer and the price higher.

Practically all home grounds have plenty of spare space to grow enough trees to supply the home with fruits and nuts. Nut and fruit trees make splendid shades for the poultry yard and home ground in general.

The Pecan is one of the longest-lived trees we have and one of the deepest rooted and best storm-resisting trees we have, and no tree will make you a more beautiful shade. The nuts from a few trees will go a long ways towards putting a boy or girl thru school and a few acres will support a family.

If you are in reach of a good market you can easily produce enough fruit, as a side-line, to take care of your grocery account, but better still, would be a few acres which would pay the bills and give you a nice bank account.

The price of a bushel of peaches and a few pounds of pecans will buy you enough trees to supply your family with fruit and nuts. **WHY NOT GROW THEM?**

Good trees one time set and given reasonable care and attention will supply fruit for many years, and pecan trees will live and produce 100 to 300 years.

The best paper shell pecan varieties will produce nuts within from two to six years after transplanting, and pay in a commercial way after ten years. The pecan is not looked upon any longer as a luxury, but as one of our best foods. Compare it with a list of our other foods and see how much above them it ranks. As a comparison we will take steak:

STEAK has 19.8 per cent protein, 13.6 per cent fat, and 950 calories.

PECAN has 12.1 per cent protein, 70.7 per cent fat, and 3300 calories.

Two or three good plum trees will supply ample plums for a medium size family.

A tree or so of Figs, Pears and Apples with a Grape Vine or two should always be included in your list.



Success

# A Few Reasons Why You Should Buy Your Trees From Us

1st.—We are responsible and reliable, and have been in the tree business ten years, and expect to be here ten more, and longer.

2nd.—Should you have any complaint to make, you will know where to find us. We are always here.

3rd.—We sell nothing but first-class trees—and we guarantee them to be so.

4th.—We pack the trees in good shape and ship direct to you from the nursery, which insures your getting good fresh trees, in fine shape.

5th.—We use every precaution in selecting buds, and select them from proven, bearing trees, which gives you a thoroughbred.

6th.—We are in the timber section and have the best tree-growing soil in the State, and this, with an abundant rainfall, enables us to grow a good strong **well-rooted** tree.

7th.—We grow a variety large enough to enable you to select trees suitable for a home or commercial orchard, with peaches and plums of the best varieties ripening from May to October.

8th.—Our pecan trees are the best rooted trees grown, and 90 to 100 per cent live and grow, when cared for.

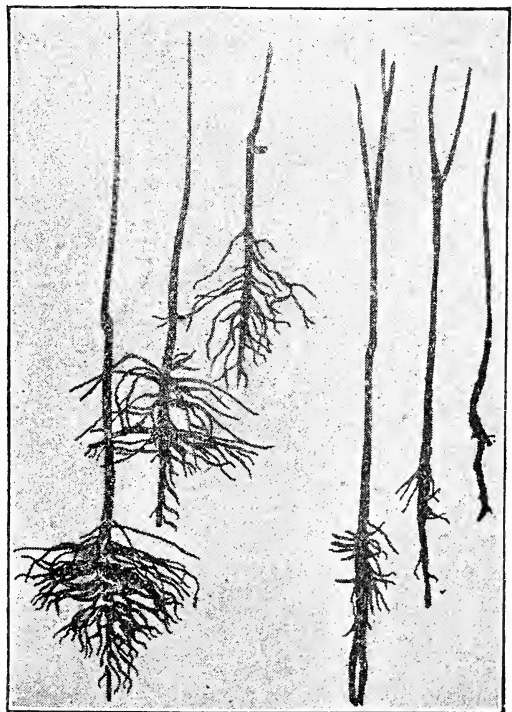
9th.—Eleven of the best plum varieties to select from will give you plums for canning, preserving, eating and for commercial orchard.

10th.—Because there is no better place in the world to buy trees, and everyone who has the room should grow enough fruit and nuts for home use.

## Pecan Stock

Our pecan stock is grown\* from paper shell nuts, which gives us a healthy, thrifty-growing, well-rooted tree, which is then budded and grafted with buds and scions from the very best bearing trees of the variety desired and this gives us **thoroughbred early-bearing trees**. This, with the **wonderful root system** our trees have, makes them very desirable.

**90 to 100 per cent of our trees live and grow off nicely when cared for.**



The Root System  
We Grow

The Kind of Roots  
Most Others Grow.

\* By Texas Pecan Nursery.

# **How and Why We Grow Thoroughbred Trees**

We have found that it is just as important to set out thoroughbred trees in your young orchards or grove as it is for the farmer to plant good seed, or for the stockman to have the best thoroughbred stock, so we are selecting our buds from the best parent trees that can be found. We do not plant the poorly-developed home-grown peach seed in our nursery, which are most likely to be diseased if seeds carry disease germs. All the seed that we plant are grown in the mountains of some of the Eastern States, which are grown on wild seedling trees, where no diseases have been found. These seed naturally develop a good root system and when planted in our excellent nursery soil we get the **finest root system on our trees that can be found.**

These strong, vigorous seedlings are budded with buds that have been carefully selected from the very best bearing trees that can be found in this section. These trees are heavy bearers (some producing as much as fifteen bushels of splendid peaches in one season) good size fruit, and well colored, with a delicious flavor. **Wouldn't you rather have one of these trees than two of the common trees?**

Remember, these thoroughbred trees can be bought direct from us for much less money than you will pay the agent for just **common trees.** An orchard set with the right kind of trees will be worth much more than the one where no special care is used in selecting the right kind of trees. There are very few nurserymen that select their buds, but use them as they come to them, just so it's of the variety they want.

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## **NOW IS THE TIME TO SET AN ORCHARD OF PEACHES AND PLUMS, AND A GROVE OF PECANS**

We say this because the demand for fruit and nuts is fast increasing, the fruit supply growing less, and the price higher. The man that sets good trees and gives them reasonable care is bound to profit thereby.

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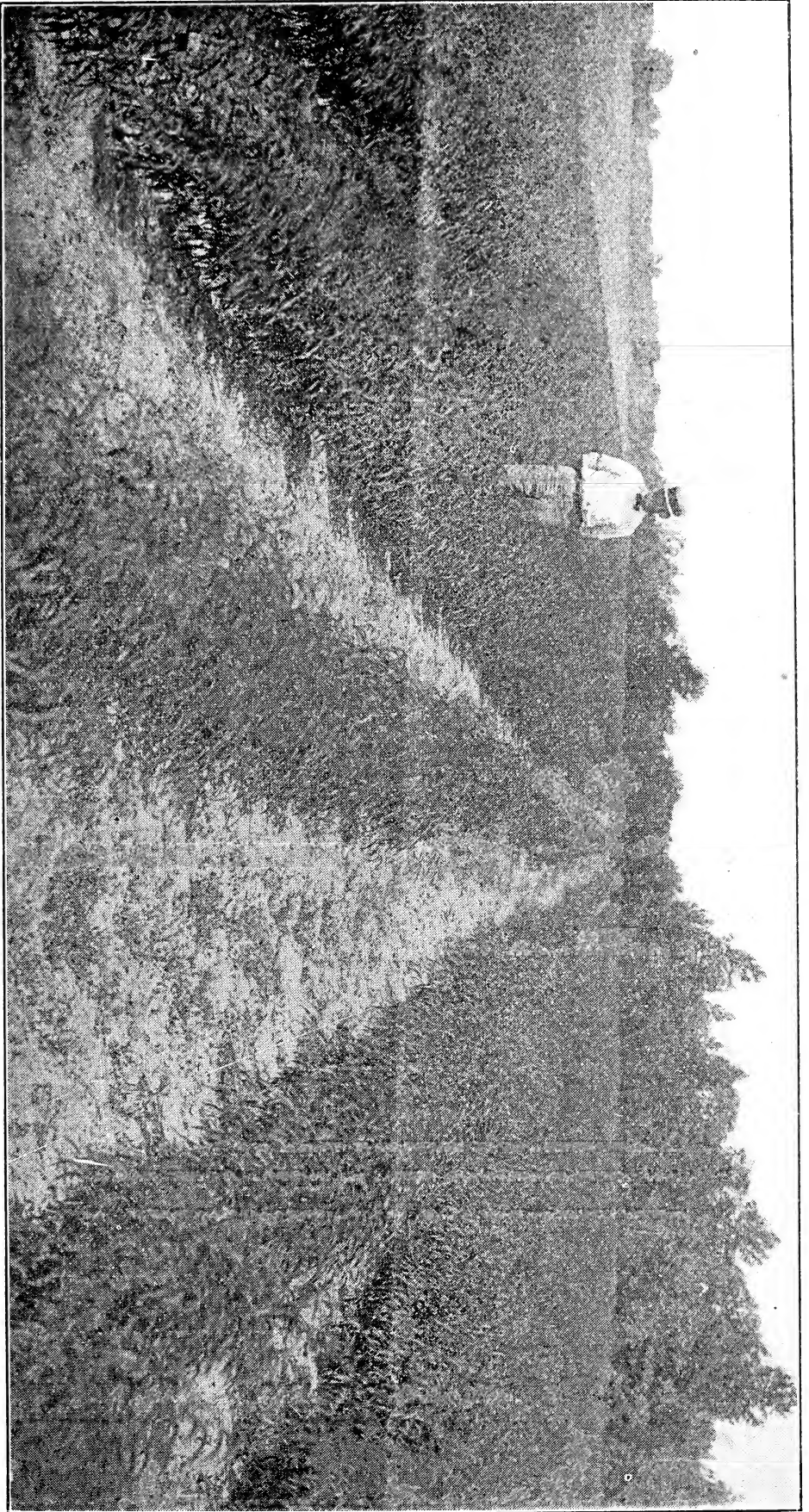
### **AN EXTRACT FROM A RECENT PRESS BULLETIN, TEXAS AGRICULTURAL EXPERIMENT STATION**

By B. Youngblood, Director

"Considering obvious advantages of fruit on the farm, it is amazing that the cultivation of any kind of fruits is so little practiced in our State that a great many farmers, and even whole communities, know neither the advantages or the enjoyment of fruit, nor the disadvantages of the lack of it; nor is it certain that the interest in fruit culture in Texas is on the increase."

If you are interested, write Mr. Youngblood, College Station, Texas, for Bulletin No. 293, entitled "Cultivation and Care of Trees on Texas Farms." It is free.





Our Mr. Fair inspecting a block of young trees. Our trees are the best rooted and best developed trees grown. See some of them before buying.

Is this not a sad plight for our people to be in when it could be easily avoided? We leave it to you to answer and then act in accordance with your better judgment.

Always plant your peach or plum trees on high well drained land, a north slope preferred, and while the pecan will stand more moisture, it also should be on well drained land, but can be planted on low or bottom land that is well drained. Spray your fruit trees at least twice each year, in December and February, or while they are in the dormant stage, with lime-sulphur, prepared for this special purpose, and which can be purchased from most any first-class drug store.

Buy good, thrifty, well-rooted trees, and cut back to a straight stick from 12 to 24 inches long; trim all bruised parts off the roots and set in a hole large enough to spread the roots out well; then put in the ground just about the same depth that the tree originally grew; cultivate them thoroughly until September, and fertilize well each year. Cottonseed meal is fine for this, using 1 to 2 pounds for young trees and 5 to 8 pounds for older or bearing trees. Take care of your orchard and you will be well paid for your expense, time and trouble.

We grow more fruit and pecan trees than any other nursery in the South.

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## Peach Varieties Which We Handle With Descriptions

**MAYFLOWER**—Ripens May 15 to 30; white with red cheek; one of the best early peaches. Clingstone.

**VICTOR**—White peach, red tinge; ripens about May 15; clingstone.

**EARLY WHEELER**—This is a large white peach with red cheeks; ripens June 5 to 10; clingstone.

**SLAPPY**—This is a good-sized yellow freestone peach; ripens June 18 to 25. Commission men sell this peach every season for the Elberta. They always bring good money.

**ELBERTA**—This is a large yellow freestone peach, and by far the greatest commercial peach grown; ripens July 5 to 10; a large per cent of our stock is of this variety.

**J. H. HALE**—Yellow, quite a bit like the Elberta, but spherical in shape; freestone, good commercial peach; ripens July 15 to 25.

**AUGBERTA**—Very much like the Elberta in looks, but better flavored; freestone, and ripens August 10 to 20; always sells for a good price.

**STENSON'S OCTOBER**—White, with red cheek; ripens October 1 to 10; one of the best late peaches.

Write A. & M. College, College Station Texas, for Bulletin No. 29, "Peaches in Texas." It is free for the asking.



# Special Peaches—Special Priced

**FAIR'S BEAUTY**—(See special price.) This is a new semi-cling, yellow peach which has a beautiful red cheek and ripens about June 5 to 10. It has a better flavor and is a better looking peach than the Elberta, also gets ripe from 20 to 30 days earlier. This is the first yellow peach to ripen that will stand shipping.

**GOLDEN BEAUTY**—(See special price.) Large yellow freestone, one of our own production; a very fine peach, good size; ripens June 15 to 25.

**SEPTEMBER ELBERTA**—(See special price.) Yellow freestone, with red cheek, fine flavor, medium size; ripens in September when all other yellow freestone peaches are gone, and everyone is hungry for good peaches, so the demand is always good. A sure bearer and always makes good money for the grower. You should have a few for home use if no more.

**EVERBEARING**—(See special price.) This is a large freestone of which every home should have a few. It will give you three distinct crops which will ripen from July 1 until about September 1. First crop looks like an Indian peach, but has white meat, very fine for canning; the second crop is a size smaller and white; while the third crop is still smaller; all crops have excellent flavor, exceptionally sweet. Be sure to include a few of these with your order.

**YELLOW INDIAN**—(See special price.) Indian peaches are considered by most people to be the best flavored of all peaches. This variety is a yellow clingstone, ripens in August; a fine all-round home peach.

**RED INDIAN**—(See special price.) Ripens in August; red clingstone, the old Indian type and a fine peach, the good old juicy kind that makes your mouth water.

**NOTE**—All fruits vary in ripening date from 10 to 30 days, according to location and season. Dates given as they usually ripen here.

## GUARANTEE

We guarantee all trees to be first-class, free from disease and true to name, and while we use every precaution possible, we realize that errors can be made, and will only be responsible to the amount of the purchase price of any trees that fail to be as represented. Reserving the right to furnish other trees or refund purchase price.

Upon the receipt of the trees, if you do not find them to be just as we represent them to be, return them and we will furnish satisfactory trees or refund your money.

# Plums—Plums—Plums

Seeing what big money is being made by those who are growing plums, and finding that the demand for the fruit is always good, we put in several thousand June buds this year of the best varieties and have a nice lot of trees, but on account of a ten-weeks' drouth during the growing season, our plum trees will be mostly in sizes under three feet, and while we hope to be able to take care of all orders for the size stock that we have, we suggest that you send in your order early while our stock is complete, which will better enable us to furnish you just the varieties and trees you desire. **We have never yet been able to grow enough trees to fill all orders until the season closes, so send your order in today.**

We have eleven of the leading varieties, which will enable you to select a variety suitable for any purpose. There are but few people growing plums and the demand for them is fine and the prices are good, in fact there is no fruit that you can grow which offers you better and quicker profits.

Some varieties will produce quite a few plums the second year and often net their owners \$5.00 to \$6.00 per tree at the age of three to five years. You can set 108 trees to the acre. Figure what an acre of such trees will make if you give them reasonable care.

Plums come nearer making a crop every year than any other kind of fruit you can grow. Every man who is located in the fruit growing section should have 100 to 500 trees.

## Following Are Listed the Varieties We Grow, WITH DESCRIPTIONS:

**SIX WEEKS** (or Winsboro)—One of the best varieties; large red and yellow; ripens May 25 to 30.

**MILTON**—A very early wild-goose variety; grows a good tree, always gets by the frost, good bearer, rather large, roundish oblong, dark red, thin skin, flesh firm and good quality.

**FRANCIS**—Thrifty-growing tree, large yellow, red cheek, good bearer; ripens June 10 to 15.

**COMPASS CHERRY**—A cross between the cherry and plum; fruit medium to small, redish yellow, and a very prolific bearer; fine for black land; ripens June 5 to 10.

**AMERICA**—Fast growing tree, good shape, fruit medium to large, round, yellow and red, very prolific; one of the best varieties; ripens June 20 to 30.

**POOL'S PRIDE**—Good thrifty-growing tree; fruit medium size, red; ripens June 20 to 30.

**GOLD**—Large yellow, red tinge, sure bearer; ripens in July.

**GOLDEN BEAUTY**—Medium yellow, fine for preserving; early bearer and very prolific; ripens August 25 to September 5.

## VARIETIES—Continued

**BOTAN**—A fine commercial plum, firm, good shipper; largest of the Japan plums; flesh yellow, ripens in July.

**WICKSON**—Japan. Big heart-shape; ripens in August, a popular tree, but not as prolific as some of the other varieties; firm, sugary, delicious, small stone.

**GONZALES**—Very large, red, good shipper, fine quality, originated in South Texas.

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## PECANS

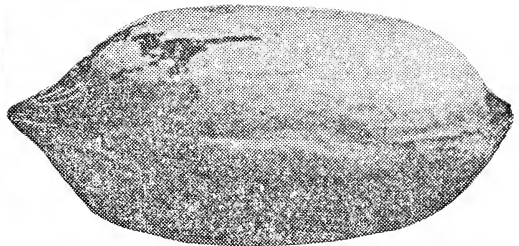
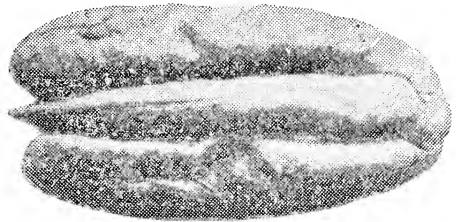
### And the Best Paper Shell Varieties



Stuart



Schley



**STUART**—The Stuart comes nearer being suited to all sections of the country and soils than any other variety. A large nut, fills well, medium to heavy bearer. A hardy, fast-growing tree. One of the earliest in ripening of all large standard pecans. 48 per cent meat.

**DELMAS**—A very vigorous growing tree and a heavy bearer with splendid foliage, large nuts—40 to 50 will make a pound. 55 per cent meat.

**HALBERT**—Young trees inclined to be crooked, but get nicer and straighter as the trees grow older. Very early and prolific bearer. Medium size nuts, very thin shell, excellent flavor. A good tree for black, waxy land. Should not be set in Mississippi, Louisiana, East Texas and East Oklahoma. 57 per cent meat.

**SCHLEY**—This is an ideal pecan. Large size, very thin shell, fills and shells out well, fine flavor. Rapid growing tree, beautiful foliage and the nuts sell for 10c to 20c more per pound than other varieties, but not quite as prolific as some other varieties. 60 per cent meat.

**SUCCESS**—Is a large and strictly first-class pecan. Strong growing tree, early bearer, thin shell, cracks well and the meats can be taken out in halves. Ripens about ten days later than the Stuart, and is gaining prominence fast. 57 per cent meat.

## Read What a Few of Our Customers Have to Say About Our Trees

I am much pleased with 4,000 peach and plum trees that I bought from you last Fall and year before. I have now a good healthy condition and not less than 95 per cent living. I take pleasure in stating that not only trees, but the service you give is the best I ever received.

—V. B. Scallan, Mansura, La., June 24, 1923.

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I am pleased to report that I have thirty trees growing out of thirty-one trees bought of you last fall. Lost one plum.—Ham Jones, 1018 So. 4th Street, Waco, Texas, June 25, 1923.

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In regard to my trees purchased from you, I am proud to say they are all doing fine and simply beautiful. I have the finest trees on my street and they only cost me an average of 35c apiece where all my neighbors paid from 75c to \$1.50 each for theirs, and they lost some of them.—F. R. Mallory, 606 Pembroke Ave., W. Dallas, Texas, Aug. 11, '23.

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I have been buying nursery stock for 40 years and want to tell you that I never in all that time received a shipment packed so well or in such perfect condition.—T. J. McMillan, Chenango, Texas, Nov. 29, 1922.

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Last Spring I bought three pecan trees from you. They are growing fine and one has 45 nuts on it now. We show the trees to many people.—Mrs. Mary Enfield, R. 5, Texarkana, Tex., May 27, 1923.

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The 2,000 Elbertas, 2 to 3 feet trees ordered from you arrived in fine shape and am very much pleased with them. I have lost 40 or 50 trees, but do not attribute this to any fault of the trees.—J. K. Hutchinson, Nashville, Ark., June 20, 1923.

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Out of the 116 plum trees received in December and planted in January, all are living and doing well, and also the pecan and peach trees. There is now new growth as much as 15 to 24 inches on some of the trees.—C. I. Shindler, Nacogdoches, Texas, June 26, 1923.

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In regard to the order of trees you shipped us this past Winter, will say the pecan trees are doing fine and the peach and plum trees are doing exceptionally fine. We are well pleased with the trees and intend to send you a fair size order for pecan trees this Fall.—J. R. Cox, R. 1, Box 35A, Navasota, Texas, July 11, 1923.

## PRICES ON PEACH TREES, F. O. B. ARP, TEXAS

Special prices on Fair's Beauty, Golden Beauty, Everbearing, Yellow Indian, Red Indian and September Elberta trees: 1 to 2 ft., 30c; 2 to 3 ft., 40c; 3 to 4 ft., 50c; 4 to 5 ft., 60c; 5 to 6 ft., 75c.

PRICES ON ALL OTHER VARIETIES, F. O. B. ARP, TEXAS: viz., Mayflower, Victor, Early Wheeler, Slappy, Elberta, J. H. Hale, Augberta and Stensen's October:

TREES	Price Per Tree in Lots of 1 to 25	Price Per Tree in Lots of 25 to 100	Price Per Tree in Lots of 100 to 1000	Price Per Tree in Lots of 1000 and up
18 to 24 inches	\$ .17	\$ .15	\$ .10	Write for prices, and state size and variety wanted
2 to 3 feet	.20	.17½	.12½	
3 to 4 feet	.25	.20	.15	
4 to 5 feet	.35	.25	.22½	

## PRICES ON PLUM TREES, F. O. B. ARP, TEXAS

TREES	Price Per Tree in Lots of 1 to 25	Price Per Tree in Lots of 25 to 100	Price Per Tree in Lots of 100 to 1000	Price Per Tree in Lots of 1000 and up
12 to 18 inches	\$ .17½	\$ .15	.10	\$ .08
18 to 24 inches	.20	.17½	.12½	\$ .10
2 to 3 feet	.22½	.20	.15	.12½
3 to 4 feet	.25	.22½	.17½	

## MAGNOLIA FIGS, F. O. B. ARP, TEXAS

	Each	Per Doz.	Per 100
2 to 3 feet .....	\$0.25	\$2.50	\$20.00
3 to 4 feet .....	.30	3.00	24.00

## APPLES—A FEW HUNDRED TREES

	Each	Per Doz.
18 inches to 2 feet .....	\$0.20	\$2.00
2 to 3 feet .....	.25	2.50

## PRICES ON PAPER SHELL PECANS, F. O. B. ARP, TEXAS

	Each	Per Doz.	Per 100
2 to 3 feet	\$ .90	\$10.00	\$ 75.00
3 to 4 feet	1.00	11.00	85.00
4 to 5 feet	1.25	14.00	110.00
5 to 6 feet	1.75	18.00	140.00
6 to 7 feet	2.50	24.00	
7 to 8 feet	3.00	33.00	
8 to 9 feet	4.00	40.00	
9 to 10 feet	5.00	48.00	

Extra Large Fancy Limbed tops, \$6.00 each.

All orders are shipped as near the date requested as the weather will permit.



One of our Peach Trees, 15 months old, showing growth when given reasonable care and a little fertilizer. It will pay you to care for your orchard.

We are located on the main line of the I. & G. N. Railway, 29 miles south of Longview, 20 miles east of Tyler, and can make prompt shipments to any point.

Our prices are very reasonable and our trees are first-class in every respect, well-rooted, free from disease and true to name.

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# **FAIR'S PEACH NURSERY**

**ARP, TEXAS**

**R. W. FAIR**

**Owners**

**W. V. HENSON**